

## What is an Alternative Loan?

Beyond the Federal Stafford Loans, students are usually able to borrow what is commonly referred to as an alternative loan. Alternative loans are private loans offered by banks, savings and loan institutions, or non-profit agencies that are specifically targeted to address educational costs. Many lenders require that an undergraduate student with a limited credit history have a co-signer for this type of loan.

## What is the difference between a borrower and a co-signer?

Whether you're a borrower or a co-signer on an alternative loan, you're agreeing to be responsible for repayment of the loan. Debt may be reported on the credit report of both the borrower and the co-signer once the loan has been fully disbursed. Should the loan become delinquent, the credit of both the borrower and the co-signer may be adversely affected.

### ALTERNATIVE LOANS

- Maximum APR varies by lender.
- Students or parent may be responsible for repayment.
- Credit approval process more comprehensive.
- Borrowing limits vary by lender and Cost of Education.
- In-school deferment options vary by lender.
- Limited deferment and forbearance options.
- Not federally insured against death and disability.
- Not eligible for Federal Consolidation Loan Program (may consolidate through private programs).
- Interest payment may be tax deductible. Maximum deduction: \$2,500.\*

\*Consult your tax advisor regarding the deductibility of interest.

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Lender Code: 820564



# Alternative Loan Lender List



	Signature Student Loan offered by SunTrust Education Loans	Campus One <sup>sm</sup> Undergraduate Loan	CitiAssist Private Loan	Key Bank	Nellie Mae Student EXCEL <sup>®</sup> Loan
<b>Phone Number and Website:</b>	800.695.3317 www.salliemae.com/signature/suntrust	1-877-CAMPUS1 www.campusone.com	Citibank (800) 967-2400 studentloan.com	1.800.KEY.LEND (1.800.539.5363) www.key.com/alternative	800.634.9308 www.nelliemae.com
<b>Eligibility of Borrower/Co-signer</b>	<ul style="list-style-type: none"> <li>Borrower - undergraduate/graduate student enrolled at least half-time.</li> <li>Borrower must be degree-seeking and meet satisfactory academic progress requirements.</li> <li>Borrower must meet minimum credit criteria.</li> </ul>	<ul style="list-style-type: none"> <li>Undergraduate students enrolled at least half-time in a degree or certificate program.</li> <li>U.S. citizen, permanent resident.</li> <li>International students or students who do not meet credit, income, and employment guidelines will need to apply with an eligible U.S. co-signer.</li> <li>Higher approval rates for students with a creditworthy co-signer.</li> </ul>	<ul style="list-style-type: none"> <li>Flexible credit evaluation guidelines.</li> <li>Positive credit history.</li> <li>U.S. Citizen or permanent resident.</li> <li>International students may apply with an eligible.</li> <li>U.S. Citizen or permanent resident co-signer.</li> <li>At least 18 years of age.</li> <li>May be enrolled less than half time, half-time or full-time status.</li> </ul>	<ul style="list-style-type: none"> <li>Must be an undergraduate or general graduate/business student enrolled at least half-time.</li> <li>Borrower and co-signer must be U.S.Citizen, national or permanent resident or eligible non-citizen.</li> </ul>	<ul style="list-style-type: none"> <li>Undergraduate student must be enrolled at least half-time.</li> <li>Upperclassmen without satisfactory credit and most freshmen must have a creditworthy co-borrower.</li> </ul>
<b>Co-signer Release</b>	<ul style="list-style-type: none"> <li>Available to student borrowers who make first 24 scheduled payments of principal and interest.</li> <li>Borrower must pass credit review.</li> </ul>	<ul style="list-style-type: none"> <li>After 24 on-time payments.</li> <li>Borrower must pass credit review.</li> <li>Eligibility lost if a payment is missed within first 24 payments.</li> </ul>	<ul style="list-style-type: none"> <li>Not required.</li> </ul>	<ul style="list-style-type: none"> <li>Both borrower and co-signer, if applicable, must meet credit criteria.</li> </ul>	<ul style="list-style-type: none"> <li>Either the student or co-borrower must be a U.S. citizen or eligible permanent resident and all borrowers must have a U.S. Social Security number.</li> </ul>
<b>Loan Fees</b>	<ul style="list-style-type: none"> <li>0% at disbursement.</li> <li>0 - 3% at repayment.</li> </ul>	<ul style="list-style-type: none"> <li>Loan origination fees from 0% to 9.5%.</li> <li>Fees are added to loan principal.</li> </ul>	<ul style="list-style-type: none"> <li>None</li> </ul>	<ul style="list-style-type: none"> <li>None</li> </ul>	<ul style="list-style-type: none"> <li>Disbursement fee: 0% with a co-borrower; 6% without a co-borrower.</li> <li>Repayment fee: 2% if borrower defers principal and interest payments while enrolled.</li> </ul>
<b>Interest Rate</b>	<ul style="list-style-type: none"> <li>Variable rate adjusted quarterly.</li> <li>Based on prime rate.</li> <li>prime + 0% to prime + % 5% (with a co-signer).</li> <li>prime + 1.5% to prime + 6.5%(without a co-signer).</li> </ul>	<ul style="list-style-type: none"> <li>Interest rates are variable based on a 3-month average of the one month LIBOR Index, updated quarterly (As of December 1, 2005 LIBOR is 3.52%).</li> <li>Rates from LIBOR Index + 2.95% to LIBOR Index + 5.45%.</li> </ul>	<ul style="list-style-type: none"> <li>Interest Rate as low as Prime minus 0.50%.</li> </ul>	<ul style="list-style-type: none"> <li>3 Month LIBOR + 3.30% (with a co-signer).</li> <li>3 Month LIBOR + 3.85% (without a co-signer).</li> </ul> <p>The interest rate is variable and adjusted on a quarterly basis.</p>	<ul style="list-style-type: none"> <li>Monthly variable: Prime Rate + 1.25% or Annual Variable: Prime Rate + 2.25%.</li> </ul>
<b>Minimum Monthly Payment</b>	<ul style="list-style-type: none"> <li>Based on total owed, but not less than \$50.</li> </ul>	<ul style="list-style-type: none"> <li>\$25 minimum monthly payment.</li> </ul>	<ul style="list-style-type: none"> <li>Varies</li> </ul>	<ul style="list-style-type: none"> <li>\$50.00</li> </ul>	<ul style="list-style-type: none"> <li>\$50.00</li> </ul>
<b>Repayment Period</b>	<ul style="list-style-type: none"> <li>15 years.</li> </ul>	<ul style="list-style-type: none"> <li>20 years to repay (25 years for loans in excess of \$40,000).</li> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> </ul>	<ul style="list-style-type: none"> <li>Undergrad up to 12 years.</li> </ul>	<ul style="list-style-type: none"> <li>120 months for aggregate debt less than \$15,000.</li> <li>180 months for aggregate debt between \$15,000 and \$60,000.</li> <li>240 months for aggregate debt greater than \$60,000.</li> </ul>	<ul style="list-style-type: none"> <li>Up to 20 years for loan balances of at least \$10,000.</li> </ul>
<b>Annual Loan Limit</b>	<ul style="list-style-type: none"> <li>Minimum - \$500.</li> <li>Maximum - Cost of education less financial aid.</li> </ul>	<p>Annual and Aggregate Loan limits</p> <ul style="list-style-type: none"> <li>Minimum: \$1,000</li> <li>Maximum: Cost of education less any other aid.</li> </ul>	<ul style="list-style-type: none"> <li>Maximum - Cost of attendance less financial aid.</li> <li>Minimum - None.</li> </ul>	<ul style="list-style-type: none"> <li>Cost of Education less financial aid.</li> </ul>	<ul style="list-style-type: none"> <li>\$500 up to cost of attendance less aid.</li> </ul>
<b>Aggregate Loan Limit</b>	<ul style="list-style-type: none"> <li>No limit with a co-signer.</li> <li>Without a co-signer - <ul style="list-style-type: none"> <li>* Undergraduate students \$100,000</li> <li>* Graduate students \$150,000</li> <li>* Graduate Health professional \$200,000</li> </ul> </li> </ul> <p>*Includes all student loan debt, federal and private.</p>	<ul style="list-style-type: none"> <li>No aggregate limit with a creditworthy borrower or co-signer.</li> </ul>	<ul style="list-style-type: none"> <li>\$75,000 for under grad students.</li> <li>\$110,00 for grad students.</li> </ul>	<ul style="list-style-type: none"> <li>\$125,000</li> </ul>	<ul style="list-style-type: none"> <li>No limit with a co-borrower.</li> <li>\$100,000 without a co-borrower.</li> </ul>
<b>Capitalization</b>	<ul style="list-style-type: none"> <li>Yes - at repayment.</li> </ul>	<ul style="list-style-type: none"> <li>Yes - at repayment.</li> </ul>	<ul style="list-style-type: none"> <li>Yes - at repayment.</li> </ul>	<ul style="list-style-type: none"> <li>Yes - at repayment.</li> </ul>	<ul style="list-style-type: none"> <li>Yes - at repayment.</li> </ul>
<b>Grace Period</b>	<ul style="list-style-type: none"> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> </ul>	<ul style="list-style-type: none"> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> </ul>	<ul style="list-style-type: none"> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> <li>Grace limited to one time only.</li> </ul>	<ul style="list-style-type: none"> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> </ul>	<ul style="list-style-type: none"> <li>Repayment begins 6 months after graduation or once enrollment drops below half-time.</li> </ul>
<b>Borrower Benefits</b>	<ul style="list-style-type: none"> <li>Co-borrower may be released after student graduates and after 24 on-time payments of principal and interest (subject to credit approval).</li> <li>Loan funds can be used to cover prior-year expenses as long as the student is currently enrolled at least half-time.</li> </ul>	<ul style="list-style-type: none"> <li>0.25% interest rate reduction for payments made directly from a bank account<sup>1</sup>.</li> <li>Co-signer release option<sup>1</sup>.</li> <li>A 1.5% fee reduction for interest only or immediate repayment options.</li> <li>Loan can be used to cover past due balances.</li> <li>Interest capitalizes once at repayment.</li> </ul> <p><sup>1</sup>The 0.25% rate reduction is available to borrowers who arrange with the loan servicer to automatically deduct monthly payments from their bank account. The interest rate reduction will begin when automatic principal and interest loan payments start, and will remain in effect as long as automatic payments continue without interruption. The reduced interest rate will return to contract rate if auto payments are cancelled, rejected or returned for any reason. Co-signer release is subject to certain conditions, including (i) the borrower must make 48 consecutive on-time principal and interest payments, and (ii) the borrower must be creditworthy at the time of the request to release the co-signer. The lender and servicer reserve the right to modify, continue or discontinue borrower benefit programs at any time without notice. Call for details about current benefit offerings.</p>	<ul style="list-style-type: none"> <li>0.25% interest rate reduction for auto debit from any bank account.</li> <li>0.50% additional interest rate reduction after 48 consecutive monthly payments are made on time.</li> <li>Co-signer release option is available.</li> <li>Loans can be used for balances incurred within the last 12 months.</li> <li>A free no fee checkless Citibank Access Account when you finance your education with a loan from Citibank.</li> </ul>	<ul style="list-style-type: none"> <li>Easy and fast online application and approval process.</li> <li>Convenience of Master Loan Note eliminating the need to complete promissory note each time you borrow.</li> <li>Co-signer release available after 48 consecutive on-time repayments.</li> </ul>	<ul style="list-style-type: none"> <li>Co-borrower may be released after student graduates and after 24 on-time payments of principal and interest (subject to credit approval).</li> <li>Loan funds can be used to cover prior-year expenses as long as the student is currently enrolled at least half-time.</li> <li>Combined monthly statement for Nellie Mae borrowers with FFEL and EXCEL loans.</li> </ul>